

## News release from Vestas Mediterranean

Madrid, 26 March 2018

### New orders from Italian auction confirm Vestas' market leadership

Long-standing Vestas customer Fri-EI Spa has through its subsidiaries Fri-EI Albareto S.R.L and Green Energy Sardegna S.R.L., placed two new orders for the installation of 51 MW in Emilia Romagna and Sardinia. Both projects were awarded at the 800 MW auction held in Italy in late 2016. With this new order, Vestas has won more than 950 MW of orders from the four Italian auctions since 2012.

Located in Emilia Romagna, the Albareto project comprises supply and installation of six V117-3.3 MW turbines, whilst the Medio Campidano wind power plant consists of 14 V110-2.0 MW turbine delivered in 2.2 MW Power Optimised Mode, optimising energy production in the site's low-wind conditions.

Highlighting Vestas' leadership in Italy and the long-standing relationship with Fri-EI as key to signing these new orders, General Manager for Vestas in Italy, Greece and the MENA region, Rainer Karan, said: *"Vestas' broad range of auction-related capabilities and Fri-EI Spa's trust in us allowed us to enter the negotiation early in the process, which proved to be the key differentiator in building a winning bid at the auction"*.

The orders also include a 2-year Active Output Management 4000 (AOM 4000) service contract. Turbine delivery for both projects is expected in the fourth quarter of 2018.

For updated Vestas photographs and videos, please visit our media images page on:  
<https://www.vestas.com/en/media/images>.

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#### About Vestas

Vestas is the energy industry's global partner on sustainable energy solutions. We design, manufacture, install, and service wind turbines across the globe, and with 90 GW of wind turbines in 77 countries, we have installed more wind power than anyone else. Through our industry-leading smart data capabilities and unparalleled 76 GW of wind turbines under service, we use data to interpret, forecast, and exploit wind resources and deliver best-in-class wind power solutions. Together with our customers, Vestas' more than 23,300 employees are bringing the world sustainable energy solutions to power a bright future.

We invite you to learn more about Vestas by visiting our website at [www.vestas.com](http://www.vestas.com) and following us on our social media channels:

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