

## News release from Vestas Mediterranean

Madrid, 30 May 2014

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### **Vestas reaffirms position as global wind power pioneer with 53 MW project in the Republic of Guatemala**

*Vestas has signed an order for 16 V112-3.3 MW wind turbines for the San Antonio wind power plant in the department of Guatemala, Republic of Guatemala. Once complete, the project will become the very first wind power plant in the country, showcasing Vestas' ambitions as wind power pioneers to develop new markets and grow together with our customers.*

Delivery of the turbines will start in the fourth quarter of 2014, and the wind power plant is expected to be commissioned in the second quarter of 2015.

The contract for the turnkey project comprises supply, installation and commissioning of the wind turbines, along with a VestasOnline® Business SCADA solution, full scope civil and electrical works, as well as a ten-year Active Management Output (AOM) 5000 service agreement.

The order has been placed by Eólico San Antonio El Sitio S.A. and Wind Turbine Investments S.A. Corporation, two special purpose companies owned by Centrans Group and Victoria Corp., dedicated to the development of renewable energy projects in Guatemala, Nicaragua and the region.

*"Vestas offered the most suited turbines, meeting the project's requirements and optimising its future performance. We expect this to be the starting point for a successful strategic partnership in the development and operation of wind energy projects. We look forward to the installation of the very first Guatemalan wind power plant with Vestas turbines." states Jorge Sinibaldi, CEO of Eólico San Antonio El Sitio.*

Speaking of Vestas' position as a first mover in developing the Guatemalan market, VP Sales Region Mexico, Caribbean and Central America, Adrian Katzew Corenstein, comments: *"Together with our customers, Vestas has pioneered for the past 35 years technologies and solutions that have brought wind energy to more than 30 markets worldwide for the first time, more than any other wind turbine manufacturer. Today, we are proud to be able to announce the signature for the first wind power plant in Guatemala. We look forward to continuing to help Guatemala develop renewable energy projects in order to increase the country's energy independence, while ensuring stable energy output and a solid return on the investment for our customers. Vestas' strategy is to develop new markets together with our customers and we express our gratitude to San Antonio for selecting us as their trusted partner."*

The San Antonio wind power plant will have an estimated annual production of 150,000 MWh, which will save the environment from over 40,000 tons of CO<sub>2</sub> emissions on an annual basis, providing Guatemala with enough electricity to cover the residential electricity consumption of more than 890,000 people.

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The installation of this project makes Guatemala the 36th market to be pioneered by Vestas since establishing the wind industry in 1978. Having pioneered wind energy in more countries than any other wind turbine manufacturer, Vestas now invites you to discover more about what it takes to be a global Wind Power Pioneer by retracing our stories, learning from our experience and unrivalled capabilities, and installing your own virtual Vestas turbine at [windpowerpioneers.vestas.com](http://windpowerpioneers.vestas.com).

#### **About Vestas Mexico, Caribbean and Central America**

Vestas installed its first wind power plant in Mexico in 1994 and in the past three years, Vestas has signed firm and unconditional orders for a total capacity of about 800 MW across five Mexican states. In June 2010, Vestas opened its regional headquarters in Mexico City from which 45 wind energy professionals support sales, construction and service. As of December 2013, Vestas has installed 518 MW in Mexico, the Caribbean and Central America.

#### **About Vestas**

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas' more than 51,000 wind turbines currently reduces carbon emissions by over 60 million tons of CO<sub>2</sub> every year, while at the same time building energy security and independence.

Vestas has delivered wind energy in 73 countries, providing jobs for around 16,600 passionate people at our service and project sites, research facilities, factories and offices all over the world. With 52 per cent more megawatts installed than our closest competitor and more than 60 GW of cumulative installed capacity worldwide, Vestas is the world leader in wind energy.

We invite you to learn more about Vestas by visiting our website at [www.vestas.com](http://www.vestas.com) and following us on our social media channels:

[www.twitter.com/vestas](http://www.twitter.com/vestas)

[www.linkedin.com/company/vestas](http://www.linkedin.com/company/vestas)

[www.facebook.com/vestas](http://www.facebook.com/vestas)

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