

## News release from Vestas Mediterranean

Madrid, 8 October 2012  
Page 1 of 2

### Vestas receives order for delivery of 114 MW to Peru

*(With reference to Vestas Wind Systems A/S' company announcement No. 39/2012 of 8 October 2012)*

Vestas has received an order from ContourGlobal for a total capacity of 114 MW for the Cupisnique and Talara wind power plants in Peru consisting of 45 units of the V100 platform and 17 units of the V100-1.8 MW, respectively.

The contract is a turnkey contract, which means that Vestas will provide the entire range of services to build the wind power plants, including civil and electrical works, supply, installation and commissioning of the wind turbines, a VestasOnline® Business SCADA system, as well as a 10-year service and maintenance agreement including the Active Output Management package AOM 4000. The AOM 4000 is a full scope service contract, consisting of scheduled and unscheduled maintenance and consumables, which offers solid risk management for customers who want an availability guarantee measured against an agreed threshold. This type of contract offers customers assured performance avoiding unforeseen operational costs of any kind.

Delivery of the first turbines is expected to begin in Q1 2013 and the wind power plants are expected to be commercially operational during Q4 2013.

*"These two projects tap into Peru's vast renewable resources potential and complement our regional generation and renewable footprint in Brazil and Colombia. We are pleased to work for the first time with Vestas and look forward to benefiting from their global and regional support and experience," said Joseph C. Brandt, President & Chief Executive Officer of ContourGlobal.*

*"This new order is a very important step for Vestas' presence and further consolidation in Latin America and it is a significant contribution to Peru's wind power development since it is the first large scale wind farm in the country,"* says Juan Araluce, Acting President, Vestas Mediterranean, and Chief Sales Officer, Vestas Wind Systems A/S.

*"We are very pleased to have been chosen as the preferred partner for this project in Peru. They have shown their trust in our capabilities and our team to support them with their first project in Peru ensuring business case certainty and a high return on investment,"* adds Marcelo Tokman Ramos, Vice President, Vestas South America.

The wind power plants will produce approx 451 GWh per year, equivalent to annual savings of 295,450 tons in CO<sub>2</sub> emissions.

Madrid, 8 October 2012

Page 2 of 2

### **About ContourGlobal**

ContourGlobal is a New York based international power-generation company with approx 3,000 MW in operations or under construction in 15 countries on four continents. The company's 1,500 people manage, own and operate a portfolio of 31 power plants utilising a wide range of fuel types and technology including renewable energy production based upon wind, solar and biomass. The company focuses upon high-growth, under-served markets and innovative niches within developed markets. In 2012, the consolidated revenue for the group will be approx USD 1bn.

### **About Vestas**

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas' more than 47,000 wind turbines currently reduces carbon emissions by approx 55 million tons of CO<sub>2</sub> every year, while at the same time building energy security and independence.

Today, Vestas has delivered wind power plant to more than 70 countries, providing jobs for approx 20,000 passionate people at our service and project sites, research facilities, factories and offices all over the world. With 65 per cent more megawatts installed than our closest competitor and more than 51 GW of cumulative installed capacity worldwide, Vestas is the world leader in wind energy.

To learn more about Vestas, please visit: [www.vestas.com](http://www.vestas.com).

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