

News release No. 6/2011 from Vestas Mediterranean

Madrid, 1 July 2011
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Vestas receives 29 MW order in Mexico

Vestas has received an order for a total of 28.8 MW in Mexico consisting of 16 units of the V90-1.8 MW platform for a project which will be located in the state of Chiapas, in southern Mexico.

The order has been placed by REM Generación Eléctrica Mexicana (REM), a Mexican company established for this purpose.

The order is a turnkey contract including delivery, installation, transportation and commissioning of the wind turbines, a VestasOnline® Business SCADA system, as well as a 10-year service and maintenance agreement including the Active Output Management package 'AOM 4000'. The AOM 4000 is a full-scope service contract, consisting of scheduled and unscheduled maintenance and consumables, which offers solid risk management for customers, who want an availability guarantee measured against an agreed threshold. This type of contract offers customers assured performance avoiding unforeseen operational costs of any kind.

Delivery of the turbines is expected to start in November 2011.

"We chose Vestas as our partner for this project because we truly believe that, as the world leader in wind technology, Vestas has the expertise to ensure that we will maximize the energy output of our wind power plant, giving us production certainty and guaranteeing our return on the investment," says José Pablo Fernández, Chief operating officer of REM.

José Vargas, Project director from REM adds: *"This project represents a cornerstone for us since it is the first wind park to be developed by our company. We are glad to contribute to the State of Chiapas' economic growth and development and to increase its role in the country's renewable energy expansion. We are confident that this will be the first of a series of projects to come and we hope to continue working with Vestas."*

Adrian Katzew, Director of Vestas Mexico, Central America and Caribbean states: *"We are pleased to have been chosen by REM to fully develop their first wind power plant and we hope this is the beginning of a long-term relationship with the company"*.

He concludes *"This new order shows our commitment to Mexico in supporting the diversification of the country's energy mix. Vestas installed the first wind turbine in Mexico in 1994. As of December 2010 we have delivered more than 100 MW to Mexico. Since last year, Vestas has local presence in Mexico bringing all our global and regional know-how and capabilities to support the development of wind into the country."*

Juan Araluce, President of Vestas Mediterranean comments: *"This agreement shows how committed Mexico now is with the development of renewable energies, and wind in particular, and we are proud to be part of this progress. This project is a significant milestone in our current expansion in Mexico. We look forward to continuing playing an important role in the country, which is recognized for its high wind power potential and today, has more than 518 MW of wind capacity installed."*

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Vestas Mediterranean

Vestas Mediterranean is one of the seven Sales Business Units in the Vestas Group and it manages all sales, construction and service operations in the countries of the Mediterranean region, Middle East, Latin America, Caribbean as well as approx 70 per cent of the African continent. As of 31 December 2010, Vestas Mediterranean delivered a cumulative capacity close to 10 GW, representing 22.5 per cent of Vestas' global capacity. Vestas employs a workforce of more than 3,000 highly skilled and fully committed employees in the Mediterranean area including production capabilities in Italy and Spain. To learn more about Vestas, please visit: www.vestas.com.

Vestas in Mexico

Vestas Mexico is the sales unit responsible for the sales, installation and service and maintenance of wind turbines in Mexico, Central America and the Caribbean. As of 31 December 2010, Vestas has delivered to the region a total capacity of 103 MW. Since 2010 Vestas Mexico counts with an office in Mexico City comprising all the value chain to serve its respective markets.

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