

News Release No. 6/2012 from Vestas China

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News release No. 6/2012
Page 1 of 2

49.5 MW from a 250 MW Chinese frame agreement materialise *Vestas receives another 49.5 MW order*

Following last year's first order and signing of a frame agreement with a new customer (cf. Vestas China News Release 4/2011), Inner Mongolia Guibang Shengtai Investment Co. Ltd. (GSI), Vestas has today firming another order totalling 49.5 MW and has thereby taken another step in the materialisation of the frame agreement. This order also represents another firm step into the wind energy industry for GSI.

This project will be using the Vestas V80 turbines which will be installed in the Wandequan wind park, Huitengxile grassland, Inner Mongolia Autonomous Region (IMAR). The average wind speed in Wandequan is 9 m/s and belongs to the IEC class I category. Built on Vestas' 2 MW platform, the V80 turbine model is suited for high wind speed areas, and its mature technology has been thoroughly tested. Since the successful establishment of the first V80 project in 2011, Vestas has won the recognition of the GSI.

"When partnering up with a developer who is fairly new to the wind industry, like GSI, we know that their main focus lies on the predictability and reliability of their investment. In this situation, our more than 30 years of market experience combined with the proven track record of the V80 represent the ideal solution for the customer," says Vestas China President Jens Tommerup. "Also for the remainder of the 250 MW frame agreement, the V80 turbine remains a valuable option as it is able to contribute significant value to GSI's investment in the wind industry."

Vestas has installed more than 1.2 GW of V80 turbines in China alone and more than 8 GW worldwide.

The order includes supply of wind turbines, installation supervision and commissioning, a Vestas Online® SCADA system and a service and maintenance agreement. The first turbines are expected to be delivered during the third quarter of 2012.

About Vestas

Vestas is the world leader in wind technology, with a history of technological innovation and over 30 years of experience in developing, manufacturing, installing and maintaining intelligent, high performing and high quality wind power plant solutions. Vestas was a pioneer in the wind industry and started to manufacture wind turbines in 1979.

Vestas installed China's first wind turbines in Shandong in 1986, and as of 31 December 2011, Vestas has installed more than 3,400 MW of clean energy across 13 provinces in China. This makes Vestas one of the biggest accumulated suppliers of wind power plants in China.

Over the past 25 years, Vestas has established a firmly rooted presence in China with more than RMB 3.5 billion worth of investments and more than 3,100 employees, committed to delivering high quality wind energy solutions for a sustainable energy future.

Vestas China

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Beijing, 20 June 2012
News release No. 6/2012
Page 2 of 2

Vestas has its largest integrated manufacturing complex globally situated in Tianjin, its China headquarters in Beijing, a factory in Hohhot, a global procurement office in Shanghai and a state-of-the-art foundry in Xuzhou.

Furthermore, Vestas has a Technology R&D Centre in Beijing, which is an important part of Vestas' global innovation network and represents Vestas' intention to bring the best of its knowledge to China. Furthermore, the R&D Centre is significantly increasing Vestas' responsiveness to market demands and development trends in terms of new technology.

As the global leader in wind energy, Vestas is committed to helping develop China's wind energy sector into a world-class modern renewable energy sector. Vestas is actively sharing its 30 years of industry experience and expertise with partners and stakeholders in the Chinese wind energy industry.

For more information or to arrange an interview with Vestas China President Jens Tommerup, please contact:

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