

News Release No. 2/2012 from Vestas China

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Vestas wins 50 MW in Fujian

Total installed base in the province to exceed 450 MW

Vestas has received an order from Longyuan, one of China's largest wind energy developers, for 50 MW. The order consists of 25 units of the high-performing V90-2.0 MW turbine. The turbines will be installed at Qiulu wind farm near Putian, Fujian province. Upon completion of this project, Vestas will reach a total installed base of more than 450 MW in the province.

Fujian Putian and the south-eastern coastal areas of China are characterised by having low average wind speeds with occasional strong gusts. This is the first time Vestas is installing the V90-2.0 MW turbine in Fujian province, which delivers high output under low-wind conditions and is durable enough to withstand the occasional strong gusts. In order to ensure the business case for the customer, Vestas has thoroughly analysed the possible wear and tear of the wind turbines over the lifetime of the project on the Qiulu site, and has arrived at the conclusion of equipping the turbines with power backup for the yaw system. In case of power outages during the extreme winds, the power backup enables the turbine to turn towards the wind and thereby dramatically reduce the risks of possible damages to the equipment.

Jens Tommerup, President of Vestas China says, *"As the wind energy industry in China is gradually becoming more sophisticated, we are increasingly considering special solutions. Apart from providing reliable high quality wind turbines, we also need to design and provide tailor-made solutions to meet our customers' needs."*

The first Vestas turbines installed in the province dates back to 2008, and Vestas has steadily firmed its presence in the province over the past four years. In 2011, Vestas won orders amounting to more than 100 MW from Fujian province alone out of a total order intake of nearly 800 MW for all of China.

The order includes supply of wind turbines, installation and commissioning, a Vestas Online® SCADA system and a service and maintenance agreement. Delivery is scheduled to take place in the third quarter of 2012.

About Vestas

Vestas is the world leader in wind technology, with a history of technological innovation and over 30 years of experience in developing, manufacturing, installing and maintaining intelligent, high performing and high quality wind power plant solutions. Vestas was a pioneer in the wind industry and started to manufacture wind turbines in 1979.

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Vestas installed China's first wind turbines in Shandong in 1986, and as of 31 December 2011, Vestas has installed more than 3,400 MW of clean energy across 13 provinces in China. This makes Vestas one of the biggest accumulated suppliers of wind power plants in China.

Over the past 25 years, Vestas has established a firmly rooted presence in China with more than RMB 3.5 billion worth of investments and more than 3,100 employees, committed to delivering high quality wind energy solutions for a sustainable energy future.

Vestas has its largest integrated manufacturing complex globally situated in Tianjin, its China headquarters in Beijing, a factory in Hohhot, a global procurement office in Shanghai and a state-of-the-art foundry in Xuzhou.

Furthermore, Vestas has a Technology R&D Centre in Beijing, which is an important part of Vestas' global innovation network and represents Vestas' intention to bring the best of its knowledge to China. Furthermore, the R&D Centre is significantly increasing Vestas' responsiveness to market demands and development trends in terms of new technology.

As the global leader in wind energy, Vestas is committed to helping develop China's wind energy sector into a world-class modern renewable energy sector. Vestas is actively sharing its 30 years of industry experience and expertise with partners and stakeholders in the Chinese wind energy industry.

For more information or to arrange an interview with Vestas China President Jens Tommerup, please contact:

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