

## News release from Vestas Mediterranean

Madrid, 14 February 2014

Page 1 of 2

### Vestas receives 21 MW order for Costa Rica

Vestas has signed an order for seven V90-3.0 MW wind turbines for the Tilawind wind power plant in the province of Guanacaste, Costa Rica. Delivery of the turbines will start in the third quarter of 2014, and the wind power plant is expected to be commissioned in the fourth quarter of 2014.

The contract for the Tilawind wind power plant comprises delivery and commissioning of the turbines, a VestasOnline® Business SCADA system as well as a ten-year Active Management Output (AOM) 5000 service agreement.

AOM 5000 is an energy-based availability guarantee that ensures the turbines are operational when the wind is blowing. This service option includes the VestasOnline® surveillance system that remotely controls and monitors the turbines and supports preventive maintenance practices that minimise turbine downtime.

The order has been placed by Tilawind Corporation, a special purpose company owned by Costa Rican corporation New Tessela together with the developer Gruman Resources, both companies are dedicated to the development of renewable energy projects in Costa Rica and the region. Together with global companies, New Tessela and Gruman Resources develop and manage solar, wind and other renewable energy projects.

*“When we started planning the Tilawind wind power plant, we looked at possibilities for the project to be sustainable, profitable and successful. All criteria were met by Vestas’ V90-3.0 MW as well as the service offer proposed,”* states Carlos Graffigna, CEO of Tilawind, who continues *“We look forward to the installation of such a strong and proven platform and to the completion of our first Costa Rican plant with Vestas turbines.”*

Adrian Katzew Corenstein, VP Sales Region Mexico, Caribbean and Central America, comments: *“We welcome Gruman Resources as a new customer for Vestas and we are confident they will achieve great return on their investment with the V90-3.0 MW turbines. In 2013, we delivered 144 MW of wind capacity to three different projects in Mexico, the Caribbean and Central America to help solidify our position in the area where we have installed more than 500 MW as of December 2013.”*

The Tilawind wind power plant will have an estimated annual production of 89,000 MWh, which will save the environment from about 5,000 tons of CO<sub>2</sub> emissions on an annual basis and will provide enough electricity to cover the residential electricity consumption of almost 125,000 people in Costa Rica.

Madrid, 14 February 2014  
Page 2 of 2

### **About Vestas**

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas' more than 51,000 wind turbines currently reduces carbon emissions by over 60 million tons of CO<sub>2</sub> every year, while at the same time building energy security and independence.

Vestas has delivered wind energy in 73 countries, providing jobs for around 16,000 passionate people at our service and project sites, research facilities, factories and offices all over the world. With 62 per cent more megawatts installed than our closest competitor and more than 60 GW of cumulative installed capacity worldwide, Vestas is the world leader in wind energy.

We invite you to learn more about Vestas by visiting our website at [www.vestas.com](http://www.vestas.com) and following us on our social media channels:

[www.twitter.com/vestas](http://www.twitter.com/vestas)  
[www.linkedin.com/company/vestas](http://www.linkedin.com/company/vestas)  
[www.facebook.com/vestas](http://www.facebook.com/vestas)  
<https://plus.google.com/+vestas>

### **About Vestas Mexico, Caribbean and Central America**

Vestas installed its first wind power plant in Mexico in 1994 and in the past three years, Vestas has signed firm and unconditional orders for a total capacity of about 800 MW across five Mexican states. In June 2010, Vestas opened its regional headquarters in Mexico City from which 45 wind energy professionals support sales, construction and service. As of December 2013, Vestas has installed more than 424 MW in Mexico, the Caribbean and Central America.

### **For media inquiries, please contact**

Velia Senatore, Communications Partner, External Relations,  
Tel.: +39 099 460 6415