

News Release No. 1/2012 from Vestas China

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First V100 order for China

Vestas China has received its very first V100 turbine order from Datang Hubei Renewable Energy (Datang Renewable). The introduction of the newest addition to the 2 MW platform in China took place in early 2011. The order represents not only an important step further into the low wind regime in China, but also a step into the new geographical market of the Hubei province.

The 27 units of V100-1.8 MW turbines with a total capacity of 48.6 MW will be installed in the Long Ganhu wind farm in the Hubei province, a low-wind site with an average wind speed at 5 m/s. Compared to other wind power plants in China, the Long Ganhu site is situated close to one of the intensively energy consuming areas of Hubei province. Thus, this answers the call from the National Government of pursuing the development of "distributed" wind power in China. The successful application of Vestas' V100 at this wind site will set an example for distributed wind power at low-wind sites in other provinces, and the open-up in the Hubei province will bring new business opportunities for Vestas.

Jens Tommerup, President of Vestas China says, *"The low-wind sites in China is a new market of huge potential, but a new market also implies new challenges for wind power developers. It is therefore important to choose a proven and reliable technical platform and well-recognized business partners. Datang Renewable's selection of Vestas for low-wind sites is the best recognition of our long-term cooperation. The contract is of great significance to us; it not only helps us open up a new market, but also firms our steps towards the exploitation of the dominant wind regime in China."*

The contract includes delivery, transportation, installation supervision and commissioning of the wind turbines, a VestasOnline® Business SCADA solution as well as a two-year service and maintenance agreement. The first turbines are scheduled to be delivered in the second quarter of 2012.

The V100 turbine is especially developed for low wind sites and designed on the proven 2 MW platform. With gradually fewer high wind sites to be exploited globally, low-wind sites are attracting the focus of the wind power developers. With a proven and reliable technical platform and a high performance, the 2 MW platform with a 100 metre rotor diameter for low wind conditions has since its introduction won customers' recognition in Europe, North America, South America, the Mediterranean area as well as in Asia. As of mid-2011, the V100 had a track record of 180 units installed globally. Currently, Vestas' integrated manufacturing complex in Tianjin is one of the three global manufacturing complexes that are able to produce the V100 turbine.

About Vestas

Vestas is the world leader in wind technology, with a history of technological innovation and over 30 years of experience in developing, manufacturing, installing and maintaining intelligent, high performing and high quality wind power plant solutions. Vestas was a pioneer in the wind industry and started to manufacture wind turbines in 1979.

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Vestas installed China's first wind turbines in Shandong in 1986, and as of 30 June 2011, Vestas has installed more than 3,000 MW of clean energy across 13 provinces in China. This makes Vestas one of the biggest accumulated suppliers of wind power plants in China.

Over the past few years, Vestas has established a firmly rooted presence in China with more than RMB 3.5 billion worth of investments and more than 3,000 employees, committed to delivering high quality wind energy solutions for a sustainable energy future.

Vestas has its largest integrated manufacturing complex globally situated in Tianjin, its China headquarters in Beijing, a factory in Hohhot, a global procurement office in Shanghai and a state-of-the-art foundry in Xuzhou.

Furthermore, Vestas has a Technology R&D Centre in Beijing, which is an important part of Vestas' global innovation network and represents Vestas' intention to bring the best of its knowledge to China. Furthermore, the R&D Centre is significantly increasing Vestas' responsiveness to market demands and development trends in terms of new technology.

As the global leader in wind energy, Vestas is committed to helping develop China's wind energy sector into a world-class modern renewable energy sector. Vestas is actively sharing its 30 years of industry experience and expertise with partners and stakeholders in the Chinese wind energy industry.

For more information or to arrange an interview with Vestas China President Jens Tommerup, please contact:

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