

News release from Vestas Asia Pacific & China

Beijing, 12 September 2013
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Vestas continues to deliver solutions to very low wind speed sites in China *HECIC places order for 24 V100-2.0 MW turbines to be installed in Hebei province*

Vestas has received an order totalling 48 MW, consisting of 24 units of the V100-2.0 MW turbine model, from Hebei Construction and Investment Group (HECIC), the leading infrastructure construction corporations in Hebei province. This order is the third Chinese order year-to-date for the V100-2.0 MW low-wind turbine.

The turbines will be installed in Changli Datan, Hebei province. The average wind speed on the site is as low as 6 metres per second, among the lowest wind speed sites in China for which Vestas has ever provided solutions.

With this project, Vestas takes another step into the low-wind regime in China. President of Vestas Asia Pacific & China Jens Tommerup notes, *"It is important for Vestas to become a strong player in the low wind speed segment. With lower wind speeds, reliability and productivity of the turbines are ever more important. I am very pleased to see our customers' continuous recognition of our offerings within the low wind regime."*

The order comprises turbine supply and delivery, installation supervision, VestasOnline® Business SCADA solution and a standard two-year service agreement. The order does not include towers. Delivery of the first wind turbine is expected to start in the first quarter of 2014.

The development of wind sites in China is gradually moving towards sites with low wind speeds due to the increasing scarcity of medium-to-high wind speed sites and the severe curtailment of the produced electricity. According to statistics from Chinese Wind Energy Association, 80 per cent of the newly installed capacity in 2012 was installed on sites with low or very low average wind speeds.

About Vestas

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas' almost 50,000 wind turbines currently reduces carbon emissions by over 60 million tons of CO₂ every year, while at the same time building energy security and independence.

Today, Vestas has delivered wind energy in 73 countries, providing jobs for around 17,000 passionate people at our service and project sites, research facilities, factories and offices all over the world. With 62 per cent more megawatts installed than our closest competitor and more than 57 GW of cumulative installed capacity worldwide, Vestas is the world leader in wind energy.

Vestas is firmly rooted in China with a history which dates back to 1986, where Vestas installed China's first wind turbines in the Shandong province. Today, more than RMB 3.5 billion have been invested in China and approximately 2,300 passionate employees are working on delivering clean energy solutions to a rapidly developing China every day.

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Vestas has its largest integrated manufacturing complex globally situated in Tianjin and its China headquarters in Beijing. As of 30 June 2013, Vestas has installed more than 4,000 MW of clean energy across fourteen provinces in China. This makes Vestas one of the biggest accumulated suppliers of wind power plants in China.

We invite you to learn more about Vestas by visiting our website at www.vestas.com.

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