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Is it required to have an enterprise account to get the forecast?

Yes, it is required to have an enterprise account as the standard account does not have the same possibilities. However, Vestas will cover the extra charge. Be aware if you also do transactions with other SAP Ariba clients than Vestas, as we only cover the transactions with us.




Will Vestas cover the costs for an Enterprise account?

Vestas will cover the costs related to your Enterprise account. Please be aware that Vestas will only cover all transactions costs that you have with your Ariba account and Vestas. If you use your Ariba account with several different customers fees might apply for the transactions, you have with other customers. We, therefore, recommend that you have a separate account to transact with Vestas. If you have questions about this, please reach out to ariba.ssc@vestas.com



Is it possible to get the forecast data in an excel file?

Yes, it is possible to both see the forecast online as well as to download the forecast data to excel.



Will each Global Vendor have one report to accept/reject as before?


No, this is changing. Moving forward each supplier entity (= SAP Vendor) will have their respective Ariba Account and one report to respond to.





Will changes in the report be visible?


Yes, with this new forecasting tool the changes in the forecast will be visible, as well as deviations to Vestas' demand


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 **Is it possible to have several users on the enterprise account?**
Yes, you can create several users with different relevant authorizations.

 **How often will the forecast be available?**
The forecast frequency is not changing and depends on the frequency agreed with the sourcing responsible. The standard frequency is monthly.

 **When will the forecast be shared?**
The forecast will be shared every Tuesday. The frequency is not changing and depends on your current agreement with the respective sourcing responsible.

 **Are the forecast quantities including the open PO quantities?**
No, the forecast quantities do not include the open PO quantities. However, the PO quantities will be visible under Firmmed orders.

 **Why do I see some lines duplicated in my Forecast Excel download?**
Verify that you have entered a “Buyer last modified” date when downloading the forecast. Please choose the latest date when we have sent data to you. You can consult the Quick Guide for more instructions.

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Do we have to respond to the forecast every month?

Yes, you will have to answer the forecast each month. The past forecast commitments can be viewed.



How much time do we have to respond to the forecast?

The response time will not change from the current set-up – 7 days.



How will the response rate be measured?

The response rate will be measured based on a 7-day timeframe starting from when we're sharing the forecast with you. We will only measure the response rate on a monthly basis.



Does Ariba support local language requirements?

Yes. The language on the Ariba platform changes in accordance with the internet browser settings set by the user.



Whom to contact if a demand cannot be met?


This process will remain the same as before. Please reach out to the Sourcing Responsible for your account in order to mitigate any delivery risks.

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What does the delivery week/date stand for, actual delivery or shipping date?

The time indicated in the forecast is the expected shipping date for those specific components. When calculating the shipping date, we have considered the respective Incoterms (e.g. FCA, DAP,..).



Any other questions?

Please reach out to our support center at ariba.ssc@vestas.com