

## Local press release No. 1/2010 from Vestas China

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### **Vestas China in new partnership with Shanghai Huitong Energy Co. Ltd.**

*Vestas China committed to develop wind energy with new quality-focused customer*

Vestas, the global wind energy leader, has received an order of 48 MW from Inner Mongolia Huitong Energy Zuozi Wind Energy Co. Ltd, a subsidiary to Shanghai Huitong Energy Co. Ltd, which is a new customer for Vestas and a new entrant in the Chinese wind energy industry. With this new order, Vestas is starting a new partnership with a customer that is dedicated to delivering clean, sustainable energy based on a solid business case.

The order consists of 24 units of the V80-2.0 MW turbine, of which Vestas has sold more than 2,700 worldwide. The V80-2.0 MW is a popular and reliable turbine which has reliably delivered a high return on investment for customers since 2003. The contract includes delivery, transportation, installation and commissioning of the wind turbines, a VestasOnline<sup>®</sup> Business SCADA solution and a two-year service and maintenance agreement. This solution includes an extensive range of monitoring and control functions allowing the wind park to be controlled in the same way as a conventional power plant. In this way, customers have full control of power production as well as full overview of the operational status of each individual wind turbine, which is very important in relation to servicing of the turbines.

*"We are very pleased and honoured to be chosen as a partner for Shanghai Huitong Energy in their first venture into wind energy," says Jens Tommerup, President of Vestas China. "We see this as recognition of our industry expertise and of the business case certainty we can deliver. We are committed to working closely with Huitong Energy over the long term, sharing of our knowledge, experience and expertise, as it builds up a strong wind energy business."*

*"Huitong Energy's Zuozi Bayinxile Wind Farm has good terrain conditions and superior wind resources. Therefore, it is an optimum site for establishing a wind farm. With the combination of high quality products we can significantly increase the exploitation of the wind resources, increase the economic rewards and maximize the return on investments. We have therefore consciously chosen the world's number one wind turbine manufacturer, Vestas, for this project. We are very confident that with the support from advanced technologies, high quality products, abundant experience, professional and dedicated after-sales service which the committed Vestas team provides, Huitong Energy's Zuozi Bayinxile Wind Farm will undoubtedly achieve satisfactory results," says Mr. Zheng Shuchang, Chairman of Shanghai Huitong Energy.*

The wind turbines will be installed in Bayinxile, Inner Mongolia Autonomous Region, and the expected delivery is in Q2 of 2010.

As of 31 December 2009, Vestas had an accumulated installed capacity of more than 2,000 MW in China, which makes Vestas one of the largest players in the Chinese wind energy market.

## About Vestas

Every single day, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas turbines currently reduces carbon emissions by more than 40 million tons of CO<sub>2</sub> every year, while at the same time building energy security and independence.

Vestas is the world leader in wind technology, with a history of technological innovation and over 30 years of experience in developing, manufacturing, installing and maintaining the world's best-performing wind turbines. Vestas was a pioneer in the wind industry and started to manufacture wind turbines in 1979. In 1987, the company began to concentrate exclusively on wind energy.

Vestas was the first wind turbine company to enter the Chinese market when it installed the first turbines in Shandong and Hainan in 1986. Vestas has installed wind turbines in thirteen provinces in China and is among the biggest accumulated suppliers of wind turbines in China.

Vestas has five factories in Tianjin, a sales office in Beijing, a new factory in Hohhot, a procurement office in Shanghai, and a new foundry is now ready to be commissioned in Xuzhou. By the end of 2009, Vestas has invested more than three billion RMB in China and has 3,000 employees providing wind energy solutions to Vestas' customers and partners in China. This is a concrete sign of our confidence in the Chinese wind energy sector.

Vestas is working hard to build up a strong value chain in China that can fully support the construction of wind turbines from its factories in China. Every year, Vestas improves its Chinese sourcing capabilities; the aim is to have 100 per cent Chinese-made content. Vestas is known for its industry-leading product quality; all of its suppliers in China are part of a partnership designed to increase product quality and performance and enable suppliers to become globally-competitive. In 2008, one of Vestas' Chinese suppliers was awarded the Vestas Global Suppliers' Award for its performance and high product quality.

As the global leader in wind energy, Vestas is committed to helping develop China's wind energy sector. Vestas is eager to share our 30 years of industry experience and expertise with China.

For more information and to arrange an interview with Vestas China President Jens Tommerup, please contact:

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