

## Local press release No. 2/2009 from Vestas China

Beijing, 24 April 2009  
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### **Vestas sells 50 MW of wind energy to Datang (Tongliao) Huolinhe Renewable Power - Vestas' kW turbines continue to set the standard**

Vestas, the world leader in wind energy, has sold 58 V52-850 kW wind turbines for China's Datang (Tongliao) Huolinhe Renewable Power Co., Ltd through China National Water Resources & Electric Power Materials & Equipment Co., Ltd. The turbines are for the Zhaqi Phase I Wind Farm, located in Tongliao, Inner Mongolian Autonomous Region (IMAR).

The sale underlines the continuing popularity of Vestas' well-proven V52 with customers and the outstanding productivity of the turbine, particularly for high, or class 1, wind sites. Vestas has now sold more than 990 V52s in China in less than five years.

The sale includes supply of the turbines, a VestasOnline<sup>®</sup> Business SCADA solution and a two-year maintenance and service agreement. Delivery of the turbines is planned to take place from May until July of this year.

*"China Datang is a valued and key partner of Vestas and very forward-looking utility with long-term focus on guaranteed return on their investments in wind power in China," said Vestas China President Lars Andersen. "Our partnership with Datang dates back to early 2005 when we reached our first sales agreement. I am proud to say that our relationship with Datang has become a true long-term, win-win partnership and that we look forward to many years of successful cooperation."*

Last week, the partnership between Datang and Vestas was further strengthened by the signing of a framework cooperation agreement between Datang, Vestas and the government of Hohhot, IMAR, to jointly develop wind energy in and around Hohhot and IMAR.

Recently, Vestas announced the launch of its new V60-850 kW turbine, which is based on our high performing V52-850 kW machine, but with significant new innovations that result in improved performance, versatility and ease of use.

The V60-850 kW is tailored for Inner Mongolian wind, weather and grid conditions, particularly in the low and medium wind segments which comprise 75 per cent of remaining and as yet untapped available Chinese wind resources

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## **About Vestas**

Vestas is the world leader in wind technology, with a history of technological innovation and over 30 years of experience in developing, manufacturing, installing and maintaining the world's best-performing wind turbines. Vestas was a pioneer in the wind industry and started to manufacture wind turbines in 1979. Wind power from Vestas turbines currently reduces carbon emissions by more than 40 million tons of CO<sub>2</sub> every year, while at the same time building energy security and independence.

Vestas is at the forefront of wind energy innovation and technology. Over the past 30 years we have succeeded in improving the generator effect of our wind turbines by a factor of 100 – which means that our turbines have increased their efficiency by 100 times. We constantly strive to improve.

Vestas was the first wind turbine company to enter the Chinese market when it installed the first turbines in Shandong and Hainan in 1986. Vestas has installed wind turbines in thirteen provinces in China. Vestas is among the biggest accumulated suppliers of wind turbines in China, with a total of 1,524 installed wind turbines in China at the end of 2008 – which translates into 1,522.50 MW of power generation capacity. Vestas has five factories in Tianjin, a factory in Hohhot, a sales office in Beijing, a procurement office in Shanghai and is currently constructing additional facilities in Xuzhou.

Vestas is working hard to build up a strong value chain in China that can fully support the construction of wind turbines from its factories in China. Every year, Vestas improves its Chinese sourcing capabilities; the aim is to have 100 per cent Chinese-made content. Vestas is known for its industry-leading product quality; all of its suppliers in China are part of a partnership designed to increase product quality and performance and enable suppliers to become globally-competitive. In 2008, one of Vestas' Chinese suppliers was awarded the Vestas Global Suppliers' Award for its performance and high product quality.

As the global leader in wind energy, Vestas is committed to helping develop China's wind energy sector. Vestas is eager to share our 30 years of industry experience and expertise with China.

## **For more information and to arrange an interview with Vestas China President Lars Andersen, please contact:**

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