

Local Press Release No. 9/2008 from Vestas Asia Pacific A/S

Beijing, 21 November 2008
Local Press Release No. 9/2008
Page 1 of 2

Vestas China manager receives Supply Chain Asia Award for Procurement Excellence *Partnerships with suppliers recognised by supply chain industry*

Vestas China's hard work in working to develop a globally-competitive supply chain in China was recognised yesterday through an award from a major supply chain industry community.

Bjorn Budolph Johansen from Vestas China's Shanghai Sourcing Office was selected as the winner of the Supply Chain Manager of the Year (Procurement) Award for 2008.

Supply Chain Asia is a logistics and supply chain industry community that provides a platform for development for industry professionals in Asia Pacific. The Supply Chain Asia Awards celebrate excellence in innovation in all areas of supply chain management.

Vestas China Managing Director Lars Andersen singled out Bjorn's contribution to developing top-quality Chinese suppliers. *"Bjorn Johansen and his team have done a fantastic job at working closely with our Chinese suppliers and business partners to achieve excellent results: a solid, top-class supply chain in China that can be competitive with the very best in the world. With the global wind energy industry moving to China, building up an excellent supply chain is a key competitive advantage and a great way of advancing the Chinese wind energy industry as a whole."*

Bjorn Johansen was selected for the Supply Chain Manager of the Year (Procurement) due to his team's strong work in the following areas:

- Quality standards system: Vestas helps to analyze supplier performance and help them to improve product quality through continuous improvement and focusing our effort on where improvements are needed; we also hold seminars with our suppliers in order to improve performance and adaptation of global standards
- Design for Manufacturing/Sourcing: Vestas engineers are working with suppliers to turn specific technical specifications and drawings into consistently high-quality products and to help the suppliers to become more efficient, lower their production costs and improve their overall performance.
- Low staff turnover rate: As noted by Supply Chain Asia, Bjorn's leadership has led to "low staff turnover rate at your organisation, a significant achievement in a very challenging supply chain HR environment."

"I'm very proud to accept this award and equally proud of the work that Vestas is doing with our supply chain partners," said Bjorn. *"As the global leader in wind energy, Vestas has a great deal of expertise and experience to share with China."*

Vestas is working hard to build up a strong value chain in China that can fully support the construction of wind turbines from its factories in Tianjin, Xuzhou and Hohhot. Every year, Vestas improves its Chinese sourcing capabilities; its turbines currently have more than 80 per cent Chinese-made content and we are aiming for 100 per cent Chinese-made content. Vestas is known for its industry-leading product quality; all of its suppliers in China are part of a partnership designed to increase product quality and performance and enable suppliers to become globally-competitive. In 2008, one of Vestas'

Beijing, 21 November 2008
Local Press Release No. 9/2008
Page 2 of 2

Chinese suppliers was awarded the Vestas Global Suppliers' Award for its performance and high product quality.

About Vestas

Everyday, Vestas wind turbines deliver clean energy that supports the global fight against climate change. Wind power from Vestas turbines currently reduces carbon emissions by more than 40 million tons of CO₂ every year, while at the same time building energy security and independence.

Vestas is the world leader in wind technology, with a history of technological innovation and over 30 years of experience in developing, manufacturing, installing and maintaining the world's best-performing wind turbines. Vestas was a pioneer in the wind industry and started to manufacture wind turbines in 1979. In 1987, the company began to concentrate exclusively on wind energy.

Vestas was the first wind turbine company to enter the Chinese market when it installed the first turbines in Shandong and Hainan in 1986. Vestas has installed wind turbines in thirteen provinces in China, from Guangdong in the south to Heilongjiang, Liaoning, and Inner Mongolia in the north to Xinjiang in the west and Zhejiang and Fujian in the east.

Vestas is among the biggest accumulated suppliers of wind turbines in China. Vestas has five factories in Tianjin, a sales office in Beijing, a procurement office in Shanghai and is currently constructing additional facilities in Hohhot and Xuzhou.

Wind energy is the most effective clean energy for China's energy needs because:

1. It can compete with fossil energy sources
2. It is an unlimited resource.
3. It contributes to China's energy security.
4. It makes it possible to establish a large volume of energy generation in a relatively short time.
5. It is a very low-carbon source of energy that makes a positive contribution to a country's greenhouse gas emission reduction targets, to carbon abatement and to water consumption (as wind energy uses much less water than other major energy sources such as coal and natural gas)

More information and any requests for interview or comments from Vestas China's Managing Director Lars Andersen may be directed to the following media contacts:

Chinese: Leon Liu
Tel: +86 10 5923 2131
Mobile: +86 1350 106 1909
Email: yajli@vestas.com

English: Andrew Hilton
Tel: +86 10 5923 2023
Mobile: +86 1343 632 2253
Email: ahilt@vestas.com

General contact details for China:

Lars Andersen, Managing Director
Vestas China
Tel. + 86 10 5923 2028